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STATE OF DELAWARE **DEPARTMENT OF STATE**

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING MINUTES: DELAWARE REAL ESTATE COMMISSION

MEETING DATE AND TIME: Thursday, September 8, 2011 at 1:00 p.m.

PLACE: 823 Walnut Shade Road, Woodside, Delaware

PolyTech Adult Education Conference Center

Corporate Training Room #516

MINUTES APPROVED: October 13, 2011

MEMBERS PRESENT

Andrew Staton, Professional Member, Chairman Christopher J. Whitfield, Professional Member, Vice Chairman Michael Harrington, Sr., Professional Member, Secretary James C. Brannon, Jr., Public Member Gilbert Emory, Public Member Denise R. Stokes, Public Member Patricia O'Brien, Public Member Ricky H. Allamong, Professional Member Vincent M. White, Professional Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Danny Stevenson, Deputy Attorney General Gayle Melvin, Administrative Specialist III Jessica Williams, Administrative Specialist II

ALSO PRESENT

Tim Riale Larry Gehrke Matthew Gehrke

CALL TO ORDER

Mr. Staton called the meeting to order at 1:00 p.m.

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REVIEW OF MINUTES

A motion was made by Mr. White, seconded by Mr. Allamong to approve the minutes of the meeting held on August 11, 2011. The motion passed unanimously.

OLD BUSINESS

Discussion: Reciprocity with Maryland for Continuing Education

Mr. Harrington reported that he had drafted a letter that he wanted to send to the Maryland Real Estate Commission. A discussion was held. It was decided that Mr. Harrington will submit his letter to the Education Committee. The Committee will compare the continuing education requirements in Maryland to the modules in Delaware and determine which courses could be accepted. The letter will then be circulated to Commission members for review before it is sent to the Maryland Real Estate Commission.

Reinstatement of License

The application of Cynthia Chubb for reinstatement of a resident salesperson's license was reviewed. Ms. Chubb had completed the required continuing education and had passed the state portion of the exam. A motion was made by Ms. Stokes, seconded by Mr. Brannon to approve Ms. Chubb for reinstatement. Ms. Chubb cannot use the continuing education submitted for reinstatement for the 2012 renewal and her record will be flagged for audit for the 2012 renewal. The motion passed unanimously.

NEW BUSINESS

Applications for Licensure

A motion was made by Ms. Stokes, seconded by Mr. Brannon to ratify the following new salesperson applicants as presented:

Pramedai Reed, Long & Foster, Bethany Beach, DE Jeffrey Stover, Patterson Price Real Estate, Middletown, DE MaryBeth Holder, NextRE, Middletown, DE Michael Rhue, Jack Lingo Realtor, Rehoboth Beach, DE Theresa Burroughs, Long & Foster, Salisbury, MD Cynthia Bickley, Weichert Realtors, Chadds Ford, PA Leanne Biddle, Sandcastle Realty, Bethany Beach, DE Tonya Gale, Delaware Realty, Lewes, DE Kathleen Garcia, Century 21 Gold Key Realty, Newark, DE Angela Bloodsworth, Coldwell Banker Residential Brokerage, Bethany Beach, DE Nicole Saunders, Weichert Realtors, Wilmington, DE Charna Parler, Long & Foster, Bear, DE Laura Walls, Patterson Schwartz, Hockessin, DE Joseph Laura, Long & Foster, Salisbury, MD Madge Paterson, Bay Coast Realty, Rehoboth Beach, DE Robin Thomas, Patterson Schwartz, Newark, DE Megan Mullins, Callaway, Farnell & Moore, Seaford, DE Thomas Quirk, Coldwell Banker Preferred, Wilmington, DE

Jennifer Quirk, Coldwell Banker Preferred, Wilmington, DE

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Karen Pagano, Coldwell Banker Preferred, Wilmington, DE Simone Braxton, Realty Mark, Newark, DE Ryan Viehman, Coldwell Banker Preferred, Wilmington, DE Ernest Viehman, Coldwell Banker Preferred, Wilmington, DE Stephanie Iverson, Coldwell Banker Preferred, Wilmington, DE Venus Boyd-Tinsley, Long & Foster, Bear, DE

The motion passed unanimously.

The application of Jason Channer for a resident salesperson's license was reviewed. A motion was made by Mr. Allamong, seconded by Mr. Whitfield to approve this application. The motion passed by majority vote. Mr. White voted against the motion.

The application of Melissa Marsh-Leyton for a resident salesperson's license was reviewed. A motion was made by Mr. Whitfield, seconded by Mr. Harrington to approve Ms. Marsh-Leyton's request for a waiver of the one year requirement and to approve Ms. Marsh-Leyton's application. The motion passed unanimously.

Reinstatement of License

The application of Cheryl Jones for reinstatement of a resident salesperson's license was reviewed. A motion was made by Mr. White, seconded by Ms. Stokes to approve Ms. Jones for reinstatement. Ms. Jones cannot use the continuing education submitted for reinstatement for the 2012 renewal and her record will be flagged for audit for the 2012 renewal. The motion passed unanimously.

The application of Larry Gehrke for reinstatement of a resident broker's license was reviewed. Mr. Gehrke was present and spoke regarding his application. He requested a waiver of having to take the state portion of the exam. A motion was made by Mr. Brannon, seconded by Mr. Harrington to approve Mr. Gehrke for reinstatement. The motion passed unanimously.

Status of Complaints

Complaint No. 02-12-11 – Assigned to Mr. Whitfield Complaint No. 02-13-11 – Assigned to Mr. White Complaint No. 02-14-11 – Assigned to Mr. Harrington Complaint No. 02-15-11 – Assigned to Mr. Staton

Complaint No. 02-22-10 – Closed

Education Committee Report

Mr. Riale reported that the Education Committee is reviewing the protocol for the negative course evaluations. Mr. Riale also reported that the Education Committee is contacting some of the attorneys who are currently approved to teach the law portion of the pre-licensing course to see if they would draft an outline like the one that Ms. Kalvinksy had submitted for the sales portion of the course.

Mr. Riale reviewed the courses and the instructors that were tabled at the September 1, 2011 meeting. Mr. Riale also reported that two instructors are being sent letters due to negative comments from the students on the course evaluation forms.

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Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted

A motion was made by Mr. Allamong, seconded by Ms. Stokes to approve and deny course providers, instructor applications and student requests as noted in the minutes of the September 1, 2011 meeting of the Real Estate Education Committee. The motion passed unanimously.

<u>Discussion: Memorandum from James Collins Regarding Legislation for the 146th General Assembly, 2nd Legislative Session</u>

A discussion was held concerning the memorandum from Mr. Collins regarding legislation for the 146th General Assembly, 2nd Legislative Session. Ms. Melvin will notify Mr. Collins that no draft legislation will be submitted for this session.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

There was no other business before the Commission.

PUBLIC COMMENT

There was no public comment at this meeting.

NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, October 13, 2011 at 9:00 a.m.

ADJOURNMENT

A motion was made by Mr. Brannon, seconded by Mr. Emory to adjourn the meeting. The motion passed unanimously. The meeting adjourned at 1:48 p.m.

Respectfully submitted.

Dayle & Melvin

Gayle L. Melvin

Administrative Specialist III